



2019年长江商学院MBA就业报告 2019 CKGSB MBA EMPLOYMENT REPORT

September 2019

Cheung Kong Graduate School of Business MBA Program



Note: All currency data is reported in Chinese RMB with currency exchange rate 7.0657. Information is collected through an online employment survey conducted in July, 2019.



有能力的人,要为人类谋幸福,这是任务。历史中有很多具创意、有抱负的人和群体,同心合力,在追求无我中, 推动社会改革进步。

我们不一定是拯救世界的英雄,但我们谨守正知、正行、正念,应该可以高声回应社会:我们一生未曾不仁 不义、不善不正。我盼望,为下一代建立和守望未来,是每一位长江商学院同学的承诺,让我们一起共勉, 同望更美好的世界, 世世代代能在尊严、自由和快乐中,活出我们民族的精彩。

李嘉诚

For those who can, you must, do something and do more. History is filled with souls that feel and think, who came together in service of social progress and reform.

We may not be the high and mighty superheroes who can save the world from all ills, but if the way we feel, think and act are committed to all that is just and good, our moral courage and discipline enabled us never to be unkind, unconscionable and unfair. I hope that each and every one of CKGSB graduates will promise to be attentive custodians of the future, together we can build a wonderful world for everyone, for generations to live with dignity, freedom and happiness in our beautiful and beloved country.

LI Ka-shing

关于长江 ABOUT CKGSB

长江商学院(CKGSB)成立于 2002 年 11 月,是由李嘉诚基金会捐资建立的拥有独立法人资格的非营利性 教育机构,为国际管理教育协会(AACSB)和欧洲管理发展基金会(EFMD)成员,并通过了 EFMD 的综合 评估获得其 EQUIS 认证,是国务院学位委员会批准的"工商管理硕士授予单位"(含 EMBA 和 MBA)。学 院总部位于北京,现设有工商管理硕士项目(MBA)、金融 MBA 项目(FMBA)、智造创业 MBA 项目 (METI)、 高级工商管理硕士项目(EMBA)、企业家学者项目(DBA)和高层管理教育项目(EE)和创创社区。

长江商学院以"为中国和世界培养一批具有全球视野、全球资源整合能力与全球价值对接能力、人文关怀与 社会担当,以及创新精神的世界级商业领袖"为己任,致力于通过新视野、新思维、新格局、新境界与新价 值取向,打造全球新一代商学院,并积极推动与引领新商业文明。

Cheung Kong Graduate School of Business (CKGSB) is China's first independent, faculty-governed and non-profit business school. Founded in 2002 with support from the Li Ka Shing Foundation, CKGSB's mission is to cultivate business leaders with a global vision, a humanistic spirit, a strong sense of social responsibility and an innovative mindset.

CKGSB has a campus in Beijing, teaching sites in Shanghai and Shenzhen, and representative offices in Hong Kong, London and New York. The school offers innovative MBA, Finance MBA, Master of Entrepreneurship and Technology Innovation (METI), Executive MBA, Business Scholars Program (DBA), Executive Education programs and Chuang Community.

长江商学院创办院长、教授 项兵博士





项目介绍 ABOUT CKGSB ENGLISH MBA PROGRAM

A WORLD-CLASS MBA PROGRAM FOR CHINA BUSINESS

长江商学院工商管理硕士学位(MBA)项目采用英文教学,集中授课 14 个月,以长江世界级教授的原创中 国洞察为教学基础,企业家校友资源指导学生实践,致力于培养拥有全球视野、创新能力和社会责任感的未 来商业领导者。长江 MBA 学生大部分毕业于全球知名学府,拥有扎实的海内外工作经历,国际学生比例为 25%-30%。在长江商学院的求学经历,使他们加速职业提升,实现人生突破式成长。自 2003 年首期至今, 项目已拥有 700 多位校友,他们在金融、高科技、消费品、制造业、能源等核心行业做出了重要贡献,其中 超过 70% 的校友担任企业中高层管理岗位,25% 的校友已成功创业。

CKGSB MBA is a 14-month program, which develops ambitious young professionals into global business leaders with a strong understanding of China and other emerging economies.

As a world-class MBA program for China business, CKGSB MBA features:

WORLD-CLASS FACULTY

40+ full-time faculties who joined from Wharton, Stanford, Yale, Columbia, INSEAD, etc.

UNRIVALED ALUMNI NETWORK

World renowned alumni include over 13,000 business executives (including Jack Ma of Alibaba). More than half of them are at the CEO or Chairman level of top Chinese and multinational companies.

GLOBAL LEARNING PLATFROM

Overseas modules and exchange opportunities with world-leading business schools.

DIVERSIFIED GLOBAL TALENTS

Over 60% of students have overseas study or work experiences. They've graduated from prominent universities and worked with leading employers.

CLASS PROFILE





18%



50%

ACADEMIC BACKGROUND



PRE-MBA COMPANY TYPE

| Private-owned |
|--------------------------|
| 50% |
| Chinese state-owned |
| 14% |
| Public-listed |
| 12% |
| Foreign-owned |
| 12% |
| Government or non-profit |
| 9% |
| Joint-venture |
| 3% |
| |

The MBA brought me together with so many established business leaders who'd give us their time, almost at the drop of a hat. One day you'd visit Alibaba, the next day Tencent - it was like going behind the closed doors of the global economy.

Rory Bates CKMBA 2013 Co-Founder of Glow Save

PRE-MBA INDUSTRY

PRE-MBA JOB FUNCTION

| Financial services (VC, PE, IB, etc.) | General & project management | |
|--|------------------------------------|--|
| 23.53% | 23.52% | |
| Industrial/heavy manufacturing | | |
| 17.65% | Operations & production management | |
| Other services | 23.52% | |
| 17.65% | | |
| Education, government & non-profit | BD, sales & marketing | |
| 8.82% | 23.52% | |
| Retail, trading & logistics | | |
| 8.82% | HR, legal & corporate finance | |
| ТМТ | 8.83% | |
| 8.82% | | |
| Energy & chemical | Investment | |
| 5.89% | 8.83% | |
| Arts, culture & entertainment | | |
| 2.94% | Others | |
| Consulting & other professional services | 8.83% | |
| 2.94% | | |
| Consumer products | Risk management | |
| 2.94% | 2.95% | |



After spending 8 years in London across investment banking, advising and investing in start-ups, and founding my own entrepreneurial ventures, I was looking to build my own company in Asia, or take a lead role in an existing one and strengthen bridges between China and Europe. Whether it's starting a FinTech P2P platform, or cross-border advisory, or replicating a European app/service in China and vice versa, there were lots of ideas I explored while at CKGSB - especially with incredibly knowledgeable peers and faculty where I could find business partners and advisors in the process.

> Sahil Chugani CKMBA 2015 CFO & Partner, China Television Service (CTVS)

LOCATION





With the passion and vision to succeed in the business world, I believe it was the right time to step out of the comfort zone and to take up the MBA challenge that will push the best out of me. CKGSB's mission to provide world-class education for China's business is exactly what I was looking for in achieving a MBA and investing back into China's market, where talents, knowledge, resources, location, connectivity, and culture are at the best of the best. CKGSB is a place where one's potentials can be exerted to its fullest.

> Michelle LAU CKMBA 2015 Exchanged to Columbia University, US



POST-MBA INDUSTRY

POST-MBA JOB FUNCTION

| Other services | 20.83% | General & project management | 33.33% |
|--|--------|------------------------------------|--------|
| Education, government & non-profit | 16.67% | BD, sales & marketing | 20.83% |
| Consulting & other professional services | 16.67% | | |
| Technology, media & telecom (TMT) | 12.5% | Operations & production management | 12.5% |
| Consumer products | 12.5% | Consulting & strategy | 12.5% |
| Financial services (VC, PE, IB, etc.) | 8.32% | Other function | 8.33% |
| Retail, trading & logistics | 4.17% | | |
| Industrial/heavy manufacturing | 4.17% | HR, legal & corporate finance | 8.33% |
| Energy & chemical | 4.17% | Investment | 4.18% |

Professors helped me create my business plan and I was paired with mentors from CKGSB's Executive MBA program, which offered one-on-one time with people who have extensive backgrounds in business.

> Cindy MI CKMBA 2010 Founder & CEO of VIPKID.com

COMPENSATION OVERVIEW

| All Students | | | | |
|-------------------------|------------------------|--|--|--|
| Average: RMB 478,220.95 | Median: RMB 420,000.00 | | | |
| | | | | |
| Chinese Students | | | | |
| Average: RMB 437,562.50 | Median: RMB 375,000.00 | | | |
| | | | | |
| International Students | | | | |
| Average: RMB 695,066.00 | Median: RMB 494,599.00 | | | |
| | | | | |
| | 670/0 | | | |
| | | | | |
| Average | | | | |

Compensation Growth

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| | | |

COMPENSATION RANGE



POST-MBA COMPANY TYPE



POST-MBA JOB TITLES



EMPLOYER PARTNERS

A.T.Kearney **AB** Insurance ABB Abbott Accenture Adidas AECOM African Development Bank AIA AIG Air Products Airbnh AkzoNobel Alcatel-Lucent Alibaba Allianz Amazon American Express Amgen Amwav Anheuser-Busch Inbev AN7 Bank Aon Hewitt Apple Arcelor Mittal Asia Alternatives Advisor Asiva Investments ASSA ABLOY Astellas Astra Zeneca plc. Atlas Copco Audi Aurora Private Equity Avery Dennison AVIC Fund of ChinaW AXA BAI

Baidu Bain & Company Bank of American Merrill Lynch BitsxBites Banpu Barclays BASF Bayer BCCF BCG BearingPoint

BestSeller BHP Bill Melinda Gates Foundation Bloombera BMS BMW **BNP** Paribas BOC Boeina Booz & Company Borouge Bosch Bosera Funds **BP** Global **BSH Home Appliances** Burberrv Burson-Marsteller

D

CAISSA Touristic Calyon Bank Capgemini CapitaLand Cargill Carlsberg Group Carrie Fund Caterpillar CBC CCB International CCB Principal Capital **CDH** Investments CEB **Century Securities Changijang Securities** Chevron China Growth Capital China Jianyin Investment **China Renaissance Partners** China Resources China Soft Capital China Unicom ChinaAMC **Chinalin Securities** CHR Chrysler CICC Cisco Citibank CITIC CNOOC

Coca-Cola COFCO Colgate & Palmolive Cornina Coursera Cowin Capital Credit Ease Cummins CV Capital

Da Cheng Fund Management Daimler Danaher DBS DECATHLON Dell Deloitte Delta Capital Detecon International GmbH Deutsche Bank DGW Fund DHL Didi Chu Xing Disnev DOVER Dow Chemical Dow Jones DTU INVESTMENT DTZ Dumex DuPont

E Fund E J McKay E.LAND East Asia Qianhai Securities Eaton Ebay ECOLAB **EF** Education Eli Lilly Elsevier EMBRAER CHINA EMC Emerson **ENN** Group Ericsson Ernst & Young Evonik Degussa Expedia Exxon Mobil

Facebook

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Ferrero Fiat Chrysler Fidelity Ivestment Fluke Fonterra Ford Fortune Capital Fosun Frog Design Fullgoal Fund FuWah International Group Gallup Gartner GE China Genmious Group General Motors **GGV** Capital **Gilead Sciences** Givaudan Gobi Partners Goldman Sachs GoldStone Gooale Greenwoods Asset Management GroupM GSK Gucci Guotai Junan Securities

H

Hach

Haitong Securities Hanas Hanergy Hang Seng Bank Harvest Fund Management Hay Group Henkel Henry Group Hewitt Consulting HillHouse Hilti Hina Group Hisilicon Hitachi HNA Holyann Honeywell

Hony Capital ΗP HSBC HTC HTF Fund Huaan Fund Huawei Hudson Huntsman Hutchison Whampoa Hyundai ICBC IDG IFC IMAX IMS Consulting Inditex Infosys ING Group **INLY** Media Innovation Works Intel InterContinental Hotel International SOS iPaylinks iQIYI iResearch

Jaguar Land Rover JCDecaux JD.com Jiang Tai Insurance Brokers John Deere Johnson & Johnson Johnson Controls Jones Lang LaSalle

KaV Group Keywise Capital Kimbley-Clark Kingsoft KPCB KPMG

L.E.K Consulting Lafarge Group Legend Capital Legend Holdings LEGO Lenovo Li & Fung Lightspeed Venture Partners Linkedin Longcapital L'OREAL Lvmama IVMH

Macquarie MasterCard McKinsey & Company Medtronic Merck Michelin Microsoft Mirae Asset Mondelez Morgan Stanley MorningSide Capital Motorola MSCI MSD Nanosphere NBA Nestle Neuberger-Berman NEXTEV Nielsen Nike Noble Group Nokia Nomura International

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Novartis Novo Nordisk OCBC Ogilvy & Mather Oliver Wyman

> Oracle Orient Securities OYO China P & G

Palfinger Penghua Fund Management PepsiCo Perfect World Pfizer Philip Morris Philips PINGAN PKU HealthCare Industry Group POSCO PowerVision Prophet PWC

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Qihoo 360 Qiming Venture Partners Qunar

Radiometer RB Redpoint Ventures Renhe Capital Richemont Rio Tinto Roche Roland Berger Rolls Royce Royal Bank of Scotland

S Capital Samsung SanDisk Sandvik Sanofi Sany SAP Schneider SF Shenzhen Xiaoman Technology Shell Shenyin & Wanguo Securities Siemens SinoPec SMC Softbank Sogou Sohu Sony Pictures Standard Chartered Star Capital Steinway Sungent BioVenture

T2Mobile TAL Group TATA Group TCL TE Connectivity Tebon Tencent Tesla Tetra Pak Thfund Thomson Reuters ThyssenKrupp Tishman Speyer Towers Watson Tsing Capital Tsinghua Holding Capital Tuniu Twitter

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Yiqi Education Technology Ying Capital Yonghui Superstores Yum! China

Zhongzhi Enterprise Group Zoomlion Heavy Industry ZRT ZS Associates

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University Affiliation Program



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