CKGSB MBA 2010 CLASS

Career Report





	Number	Percentage
Total number of MBA graduates	59	
Responded to survey	57	96.6%
Received at least one job offer	47	82.5%
Entrepreneur	4	7.0%
Postponed job search	2	3.5%
Did not seek employment	3	5.3%
Currently job hunting	1	1.7%

Profile of 2010 CKGSB MBA Graduates

AGE

≤ 27		29.0%
28 - 33		64.2%
≥ 34		6.8%

WORK EXPERIENCE

< 3 years		4.9%
3 - 5 years		47.6%
6 - 8 years		34.4%
> 8 years		13.1%

EDUCATION

Engineering	22%
Management	19%
Arts	15%
Information Technology	17%
Economics & Finance	17%
Science	10%



SOURCES OF JOB OFFERS

CMC* & Alumni		60%
Personal network		16%
Previous employer		12%
Headhunter/agency		8%
Others	•	4%

* Career Management Center

CAREER CHANGES

Changed neither function nor industry	26%
Changed industry only	12%
Changed function only	12%
Changed both function and industry	50%

BY SECTOR Pre-MBA

Corporate sectors	73.5%
Consulting	6.1%
Finance	20.4%

BY SECTOR Post-MBA

Corporate sectors	61.2%
Consulting	10.2%
Finance	28.6%



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BY FUNCTION Pre-MBA

Finance & accounting	21.6%
Project management	17.6%
General management	13.7%
Marketing	13.7%
Business development	9.8%
Consulting	5.9%
Sales/account management	5.9%
Operations/supply chain	5.9%
Others	5.9%

BY FUNCTION Post-MBA

Finance & accounting	29.4%
Business development	13.8%
General management	13.7%
Consulting	9.8%
Marketing	9.8%
Strategy	7.8%
Project management	5.9 %
Others	9.8%



BY INDUSTRY Pre-MBA

Telecom, IT, Media	24.5%
Financial services	20.4%
Consumer products & services	14.3%
Industrial products & services	14.3%
Consulting	6.1%
Real estate	6.1%
Healthcare products & services	4.1%
Education	4.1%
Others	6.1%

BY INDUSTRY Post-MBA

Finance	28.6%
Telecom, IT, Media	12.2%
Consulting	10.2%
Healthcare products & services	8.2%
Energy & utilities & chemicals	8.2%
Entrepreneur	8.2%
Industrial products & services	6.1%
Consumer prodcuts & services	6.1%
Education	4.1%
Real estate	4.1%
Others	4.0%

BY POSITION Pre-MBA

Supervisor	9.8%
Assistant manager	11.8%
Professional	17.6%
Manager without direct reporting staff	15.7%
Manager with direct reporting staff	27.5%
Director, vice GM/GM	17.6%

BY POSITION Post-MBA

Supervisor	0.0%
Assistant manager	0.0%
Professional	25.5%
Manager without direct reporting staff	43.1%
Manager with direct reporting staff	17.6%
Director, vice GM/GM	13.8%

• The change in Director/GM level positions post-MBA is due to graduates shifting their careers to finance from non-finance industries.

Compensation Trends

OVERVIEW

(RMB)	All students	International	Chinese
Mean	403729	580342	370316
Median	360000	540000	350000

* all salary data above do not include sign-on bonus

* 20% of graduates reported sign-on bonuses between

RMB 10,000 – RMB 80,000

SALARY RANGES

(RMB)	Total
190,000 - 300,000	29.5%
300,001 - 400,000	34.1%
400,001 - 500,000	11.4%
500,001 - 600,000	13.6%
600,001 - 950,000	11.4%

BY CAREER PATH

	Mean	Median
Neither function nor industry changed	481633	494000
Industry changed only	442000	435000
Function changed only	387917	347500
Both function & industry changed	369713	360000

BY SECTOR

	Mean	Median	Range
Corporate sectors	438108	360000	190000 - 950000
Consulting	348838	325000	250000 - 500000
Finance	384584	384390	235000 - 620000

BY POSITION – CORPORATE SECTORS

	Mean	Median	Range
Manager without direct reporting staff	351807	345200	190000 - 480000
Senior manager/Manager with direct reporting staff	527900	558000	200000 - 950000
Director, vice GM/GM	539000	550000	355000 - 700000

BY POSITION – FINANCE

	Mean	Median	Range
Professional	363454	350000	235000 - 620000
Manager without direct reporting staff	405714	400000	239000 - 595000

List of Employers

ABC Foreign Language School Action Capital Amazon AMT **Aquarian Capital Biocome Security Technology** CITIC PE Dow **DRM Media Enoch Capital** Ernst & Young Forte Group **GL** Capital **GreatStone** Capital Hengri Construction Machinery Hill & Knowlton Strategies

HMC Securities company Huiyuan Juice Corporation **IBM GBS Innovation Works Jingwu Neomaterial Technologies KAZAKHMYS** Lanzhou Dacheng Technology Legend Holdings Lenovo* Li & Fung **Megastar Investment** Moody's Investors' Service National University of Singapore **New Oriental School** Nordex Wind Energy Novartis*

OCI Orix China Investment POSCO Prax Capital Samsung Electronics Schmittzehe and Partners Schmittzehe and Partners Schneider Electric Shum Yip Group SteriLance Medical Swire Properties Tebon Securities Tencent VOH Xiabu Restaurants Managements

* Companies with an asterisk hired more than one graduates.

 Beijing
 Shanghai
 Shenzhen
 Hongkong
 New York
 London